

Todd Waller's Market Report Y-T-D 2006

2006 Community	100,000-199,999			200,000-299,999			300,000-399,999			400,000-499,999			500,000-599,999		
	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply
Ann Arbor															
81 - NW US23 & M14	0	3	NA	6	4	8.0	9	7	9.3	10	8	9.6	9	3	4.0
82 - Westside S of M14	58	41	8.5	130	109	10.1	66	62	11.3	23	7	3.7	12	8	8.0
83 - SW Liberty to Main	34	61	21.5	92	49	6.4	75	45	7.2	23	15	7.8	9	7	9.3
84 - Briarwood N to Stadium	37	48	15.6	46	36	9.4	9	7	9.3	3	1	4.0	0	4	NA
85 - Scarlett & E Pittsfield	73	93	15.3	99	87	10.5	8	15	22.5	0	7	NA	0	1	NA
86 - E Geddes Huron River	8	23	34.5	13	16	14.8	14	12	10.3	20	7	4.2	17	11	7.8
87 - NE & North Campus	40	40	12.0	51	43	10.1	45	14	3.7	9	10	13.3	5	9	21.6
88 - Downtown/Burns Park	5	7	16.8	12	20	20.0	30	13	5.2	7	7	12.0	9	9	12.0
Ann Arbor Total	255	316	14.9	449	364	9.7	256	175	8.2	95	62	7.8	61	52	10.2

2006 Community	600,000 - 699,999			700,000 - 799,999			800,000 - 899,999			900,000 - 999,999			1 Million<			Jan Thru Dec 2006		
	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply
Ann Arbor																		
81 - NW US23 & M14	8	5	7.5	5	7	16.8	6	4	8.0	1	2	24.0	4	5	15.0	58	48	9.9
82 - Westside S of M14	9	1	1.3	4	1	3.0	3	3	12.0	0	0	NA	0	2	NA	305	234	9.2
83 - SW Liberty to Main	4	2	6.0	5	2	4.8	2	2	12.0	0	2	NA	1	0	0.0	245	185	9.1
84 - Briarwood N to Stadium	0	0	NA	0	0	NA	0	0	NA	0	0	NA	0	0	NA	95	96	12.1
85 - Scarlett & E Pittsfield	0	0	NA	0	0	NA	0	0	NA	0	0	NA	0	0	NA	180	203	13.5
86 - E Geddes Huron River	12	11	11.0	5	3	7.2	9	3	4.0	8	2	3.0	5	15	36.0	111	103	11.1
87 - NE & North Campus	5	4	9.6	4	1	3.0	0	1	NA	0	2	NA	1	7	84.0	160	131	9.8
88 - Downtown/Burns Park	3	13	52.0	2	6	36.0	3	0	0.0	2	2	12.0	3	1	4.0	76	78	12.3
Ann Arbor Total	41	36	10.5	25	20	9.6	23	13	6.8	11	10	10.9	14	30	25.7	1230	1078	10.5

Seller's Market
3 months or less supply of homes

Normal Market
3-6 months supply of homes

Buyer's Market
Over 6 months supply of homes

CND & RES Sales and Inventory
From 1/1-12/31/06
Data from AAABOR



Todd Waller's Market Report Y-T-D 2006

2006 Community	<99,999			100,000-199,999			200,000-299,999			300,000-399,999			400,000 +			Jan Thru Dec 2006		
	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply
Ypsilanti																		
51 - SE Ford Lake Area	1	1	12.0	31	31	12.0	0	1	NA	0	0	NA	0	0	NA	18	33	22.0
52 - E Michigan Ave to I-94	8	4	6.0	26	30	13.8	0	0	NA	0	0	NA	0	0	NA	25	34	16.3
53 - NE Huron Riv and Depot Town	3	3	12.0	49	37	9.1	2	2	12.0	0	0	NA	0	0	NA	31	42	16.3
54 - Campus Area & Downtown	1	4	48.0	11	14	15.3	0	1	NA	1	1	12.0	0	3	NA	6	23	46.0
55 - N of Clark: Superior	0	1	NA	2	0	0.0	0	1	NA	1	1	12.0	2	2	12.0	4	5	15.0
56 - W to Golfside	2	6	36.0	75	66	10.6	20	24	14.4	1	3	36.0	0	0	NA	64	99	18.6
57 - W Michigan to I-94	7	13	22.3	4	13	39.0	1	2	24.0	0	0	NA	0	0	NA	10	28	33.6
58 - S I-94 Whittaker	0	0	NA	2	1	6.0	6	6	12.0	2	2	12.0	0	3	NA	8	12	18.0
Ypsilanti Total	22	32	17.5	200	192	11.5	29	37	15.3	5	7	16.8	2	8	48.0	166	276	20.0

Seller's Market
3 months or less supply of homes

Normal Market
3-6 months supply of homes

Buyer's Market
Over 6 months supply of homes

CND & RES Sales and Inventory
From 1/1-12/31/06
Data from AAABOR



Todd Waller's Market Report Y-T-D 2006

2006 Community	100,000-199,999			200,000-299,999			300,000-399,999			400,000-499,999			500,000-599,999		
	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply
Washtenaw Out-County															
12 - Chelsea	64	51	9.6	72	65	10.8	47	35	8.9	8	16	24.0	3	11	44.0
14 - Manchester	30	27	10.8	23	46	24.0	10	14	16.8	1	6	72.0	1	6	72.0
21 - Dexter	24	15	7.5	94	60	7.7	68	60	10.6	30	41	16.4	11	11	12.0
24 - Whitmore Lake	37	51	16.5	23	32	16.7	7	9	15.4	1	7	84.0	0	0	NA
32 - Saline	51	43	10.1	87	74	10.2	78	96	14.8	44	45	12.3	22	29	15.8
41 - Lincoln	165	152	11.1	131	215	19.7	22	52	28.4	6	4	8.0	2	4	24.0
42 - Milan	66	67	12.2	32	49	18.4	6	15	30.0	1	4	48.0	1	2	24.0
61 - Van Buren	202	277	16.5	163	205	15.1	33	93	33.8	7	21	36.0	0	1	NA
62 - Willow Run	129	143	13.3	24	46	23.0	0	1	NA	0	0	NA	0	0	NA
Washtenaw Out-County Total	768	826	12.9	649	792	14.6	271	375	16.6	98	144	17.6	40	64	19.2

2006 Community	600,000 - 699,999			700,000 - 799,999			800,000 - 899,999			900,000 - 999,999			1 Million <			Jan Thru Dec 2005		
	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply	Jan thru Dec Sales	For Sale Now	Months Supply
Washtenaw Out-County																		
12 - Chelsea	1	4	48.0	1	1	12.0	0	0	NA	0	0	NA	0	3	NA	196	186	11.4
14 - Manchester	0	0	NA	0	0	NA	0	1	NA	0	0	NA	0	1	NA	65	101	18.6
21 - Dexter	9	5	6.7	0	6	NA	1	3	36.0	1	5	60.0	1	5	60.0	239	211	10.6
24 - Whitmore Lake	1	4	48.0	0	2	NA	0	0	NA	0	0	NA	0	0	NA	69	105	18.3
32 - Saline	8	9	13.5	5	2	4.8	2	1	6.0	1	1	12.0	2	7	42.0	300	307	12.3
41 - Lincoln	0	2	NA	0	0	NA	0	0	NA	0	0	NA	0	1	NA	326	430	15.8
42 - Milan	0	1	NA	2	2	12.0	0	0	NA	0	0	NA	0	1	NA	108	141	15.7
61 - Van Buren	1	4	48.0	0	5	NA	0	2	NA	0	1	NA	0	1	NA	406	610	18.0
62 - Willow Run	0	1	NA	0	0	NA	0	0	NA	0	0	NA	0	0	NA	153	191	15.0
Washtenaw Out-County Total	20	30	18.0	8	18	27.0	3	7	28.0	2	7	42.0	3	19	76.0	1862	2282	14.7

Seller's Market
3 months or less supply of homes

Normal Market
3-6 months supply of homes

Buyer's Market
Over 6 months supply of homes

CND & RES Sales and Inventory
From 1/1-12/31/06
Data from AAABOR

